

北京2022年冬奥会官方合作伙伴
Official Partner of the Olympic Winter Games Beijing 2022

2021 Annual and 2022 1st Quarter Results



Catalogue



- 1 [Redacted]
- 2 [Redacted]
- 3 [Redacted]
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2008
2022

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2010

Introduction of Our Leader

- 2002 520
- 2005 6

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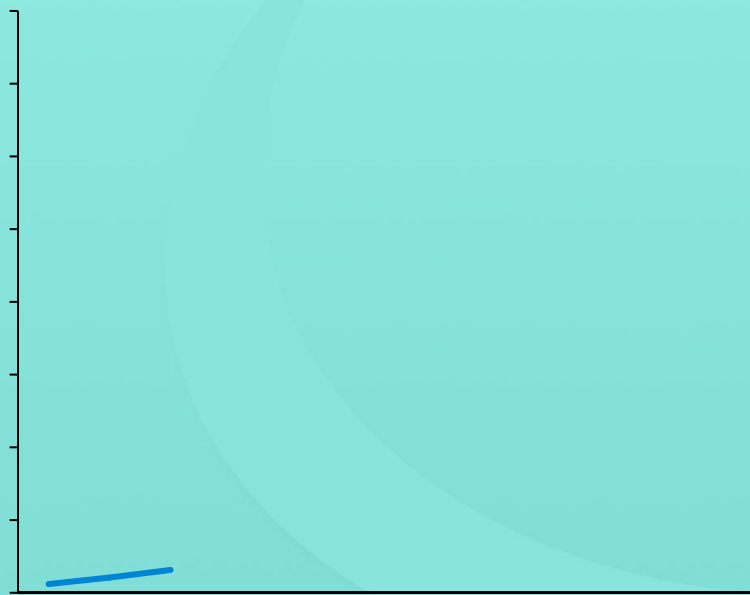
Catalogue



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About Yili





2021

Financial Highlights

1
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Core Business Revenue Segment Breakdown

2020

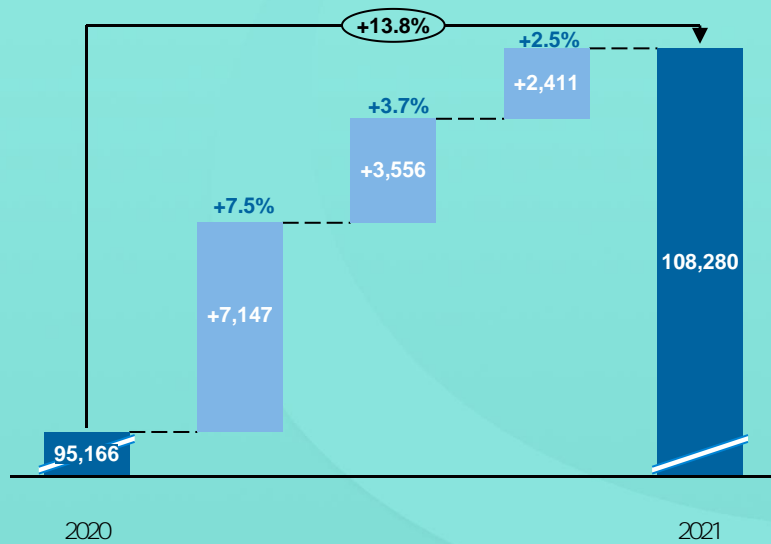
2021

2021 Q1

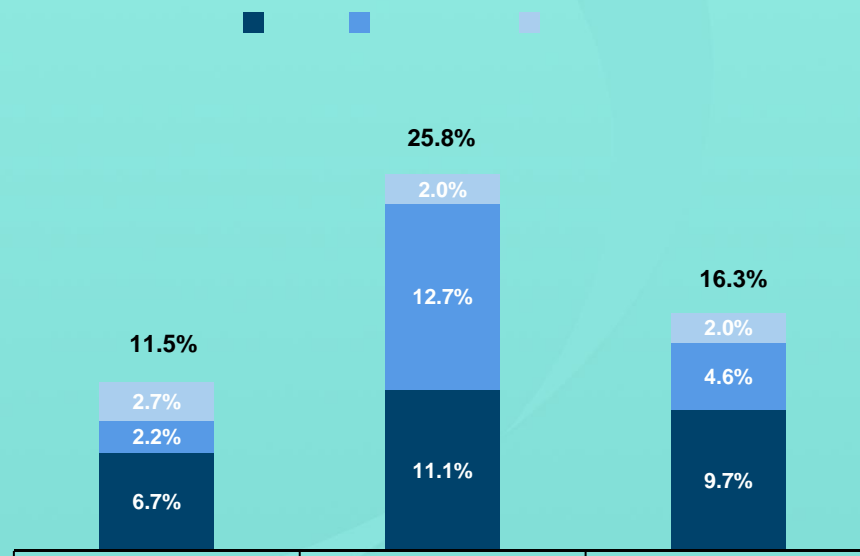
2022 Q1

Growth of main business income benefited from the increase of volume and price, and the optimization of product mix. All main business units achieved double-digit growth.

2021

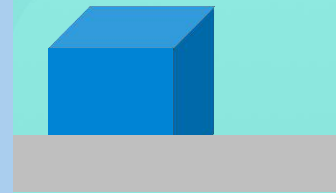


2021



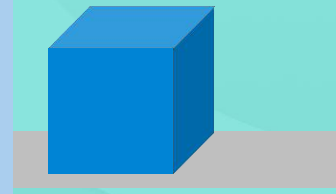
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47 pts



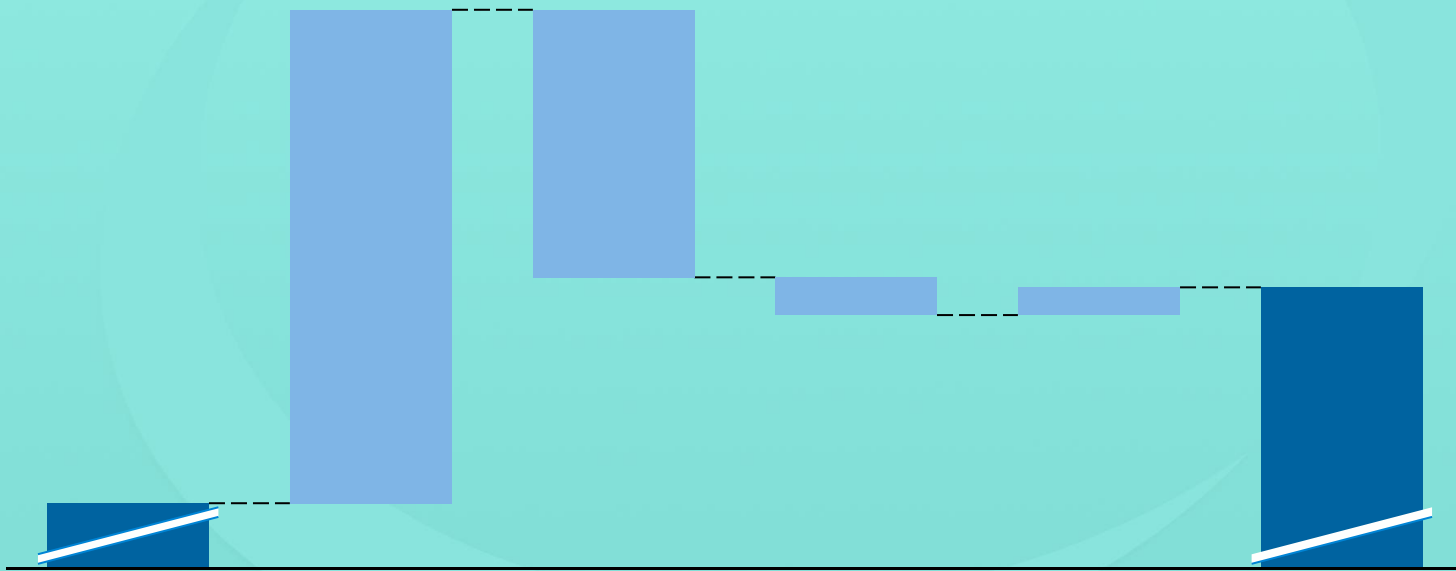
2021

4 pts



2021

Growth Attribution of Profit Before Tax

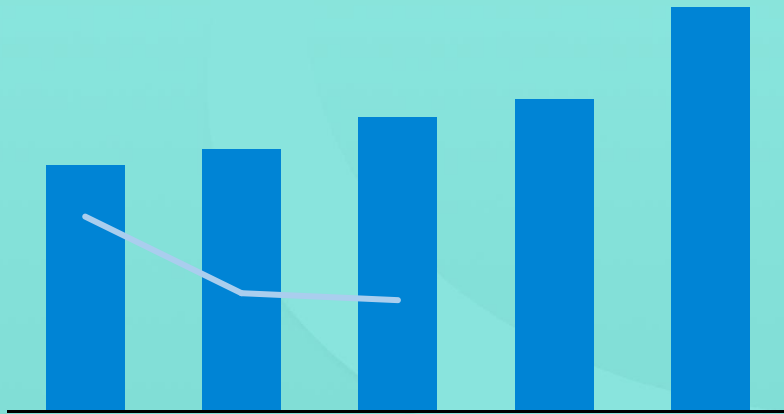


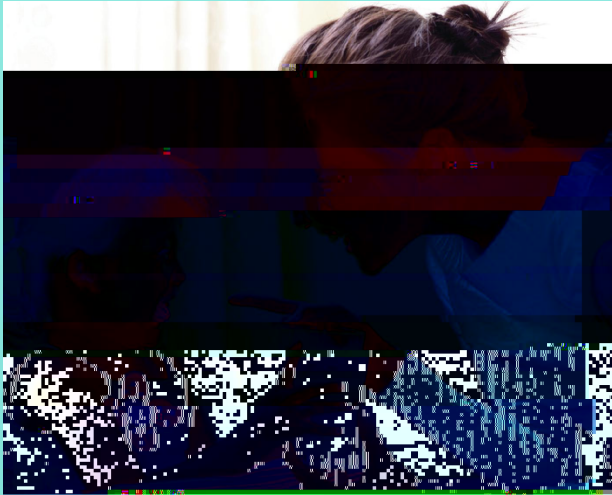
Operating Efficiency

Cash Flow and Capital Expenditure



EBITDA, ROIC and Dividend Rate





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- 5



Industry Pattern and Trend



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Beginning the era of 100 billion, revenue and profit both ach

Accompany with the Olympics for 17 years, Yili brand shined in the Beijing Winter Olympic Games.



2022 1-2

90%

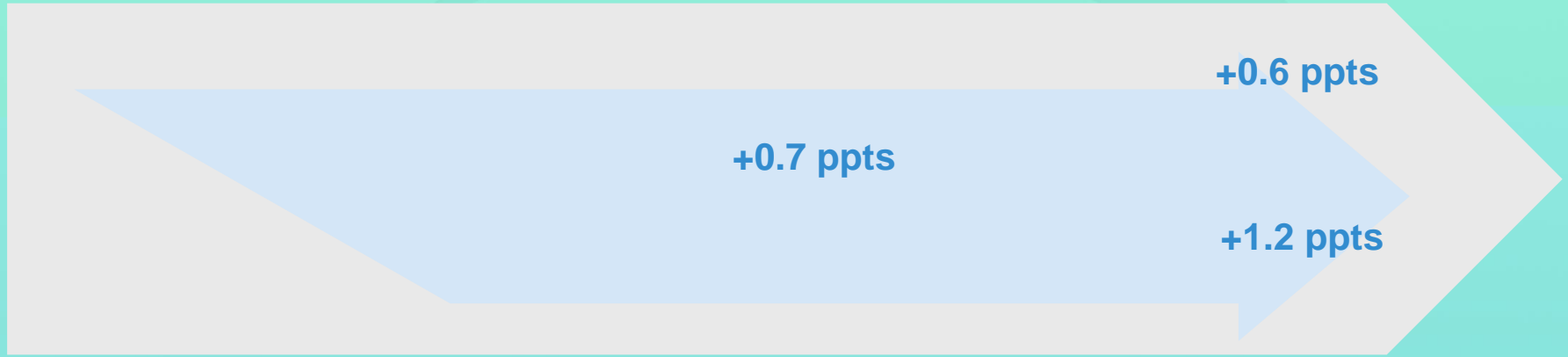


90

40



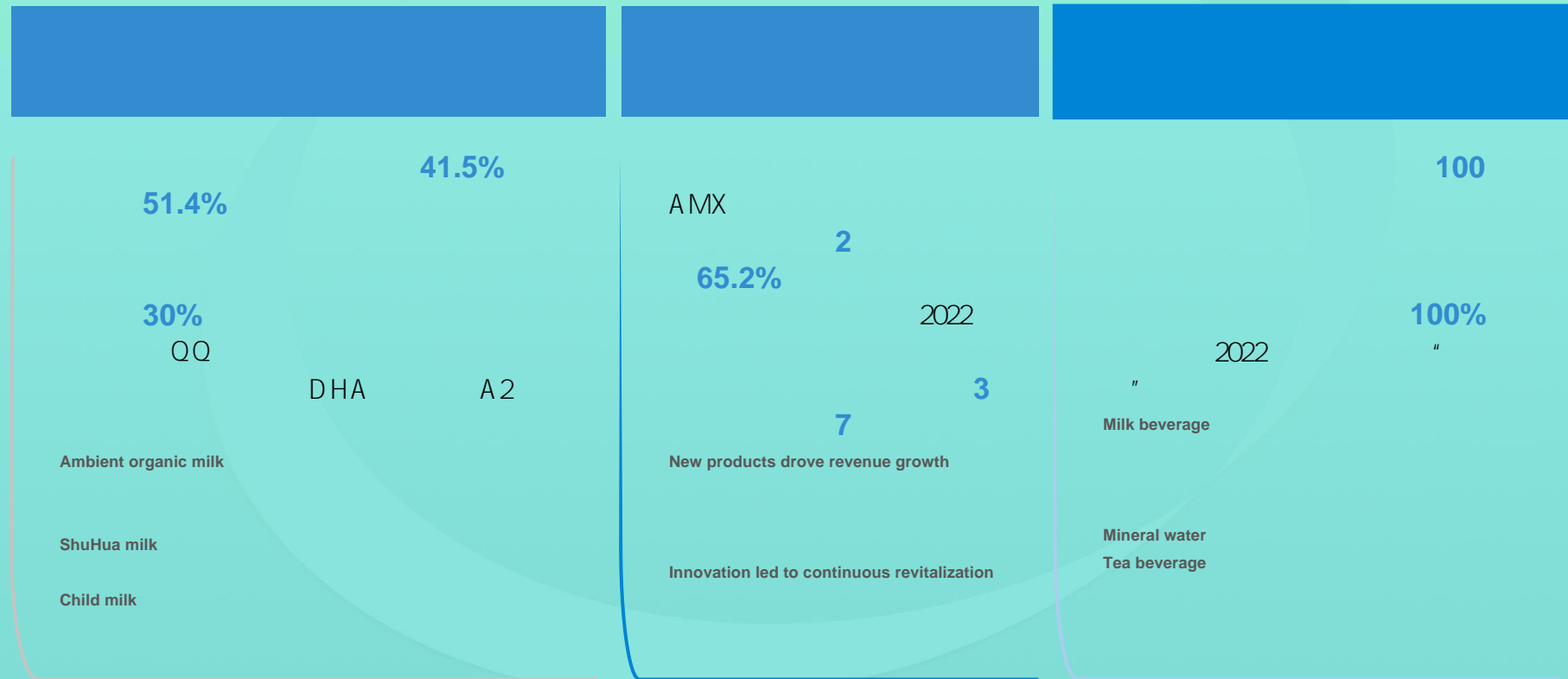
Channel penetration continued to increase, and e-commerce share continued to lead the industry.



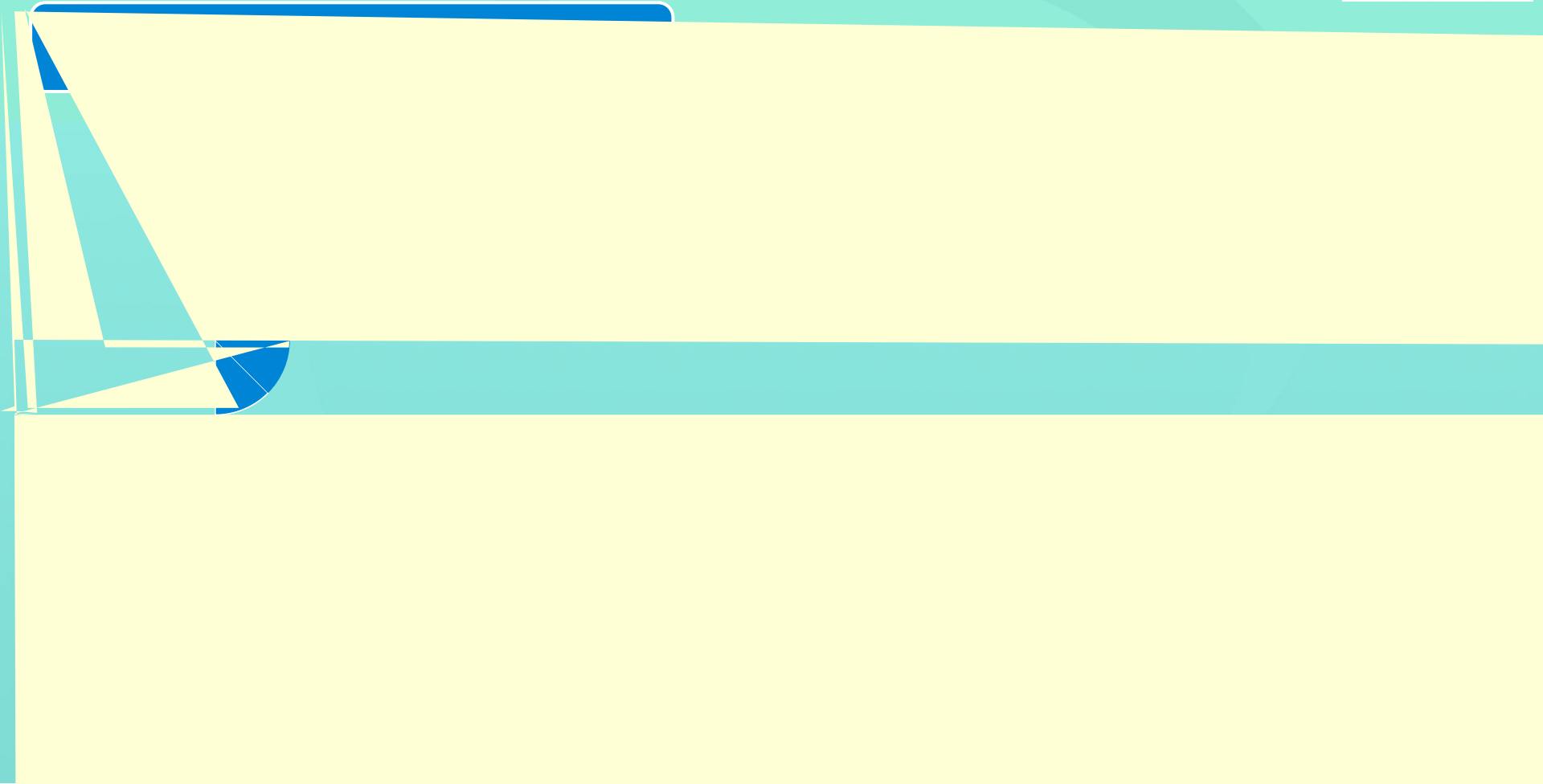
Liquid milk: Ambient liquid milk continued to be the industry leader, and Satine became a new member of 20 billion brands matrix.

200

Liquid milk: Ambient organic milk continued to lead the industry, innovation continued to revitalize ambient yogurt, and healthy drinks developed with multiple highlights.



Liquid milk: Fresh milk increased sharply, and chilled yogurt developed with new launches.



Milk powder and milk products: Growth rate of IMF ranked first in the market, and market share has leaped to second place; adult milk powder continued to lead the industry.



150%

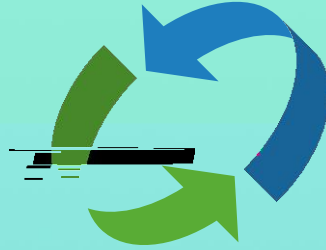


Business Outlook

2022

1,296

122



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2022

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" WISH "

'WISH' System for Sustainable Development of Yili

2017 11 6

CSR

CSD

" WISH "



All of One Heart and Mind to Fight COVID

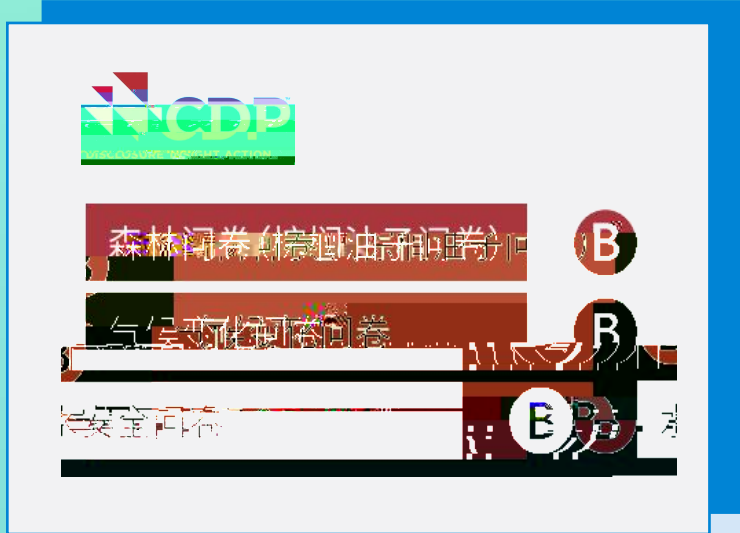
2021 1



2021 9



Rating in Yili Sustainable Development



CDP 2 ESG
B B B

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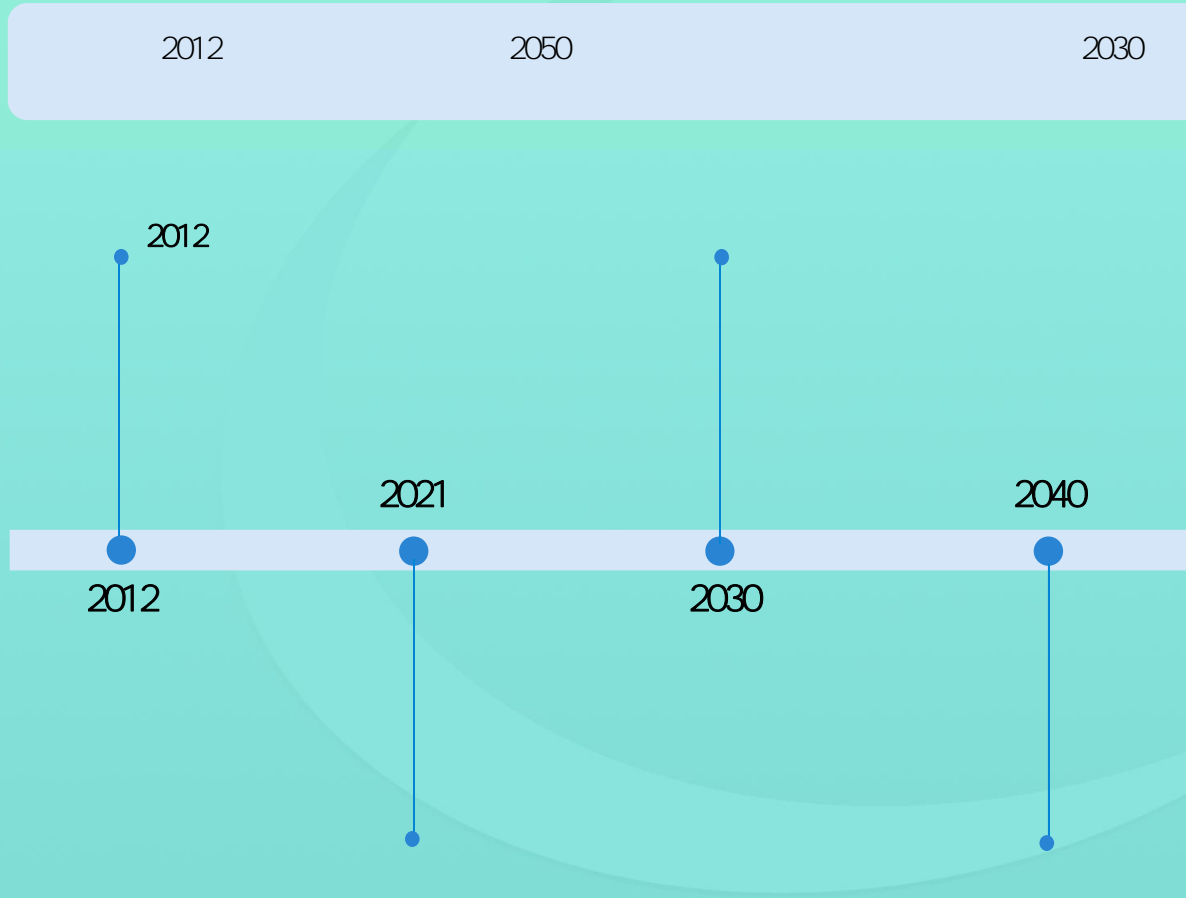
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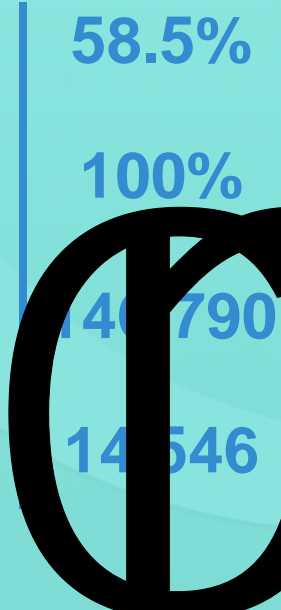
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Announced the first Dual Carbon Target and Roadmap in the industry



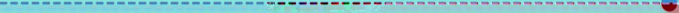
Sustainable Development in Corporate Governance

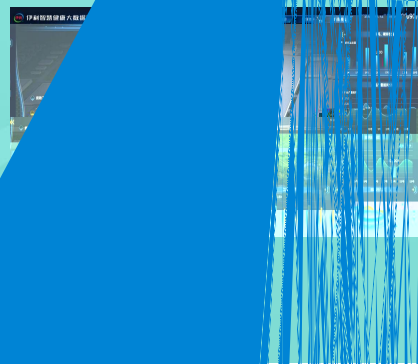
LEGO



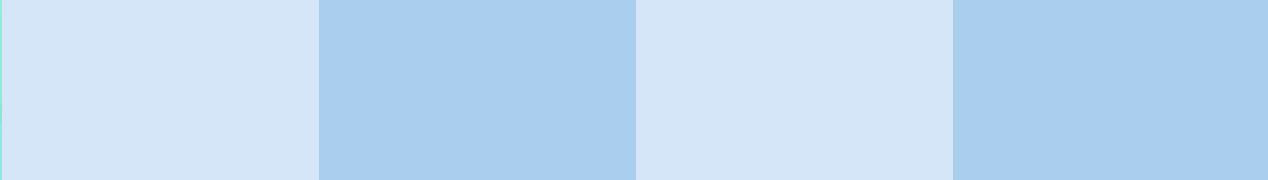
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Our Culture & Brand Essence





Long-term Strategic Goal



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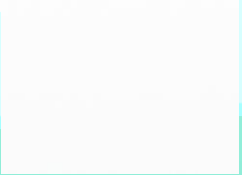
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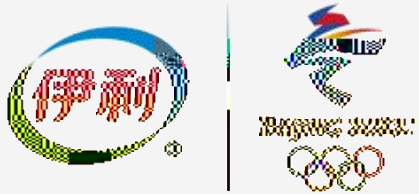
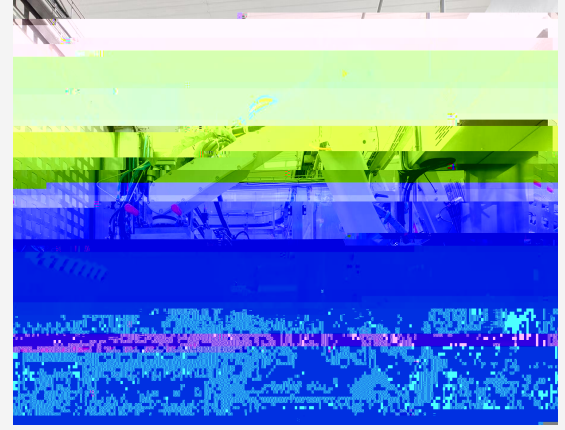
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The path of Yili goes beyond here...





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Thank you!