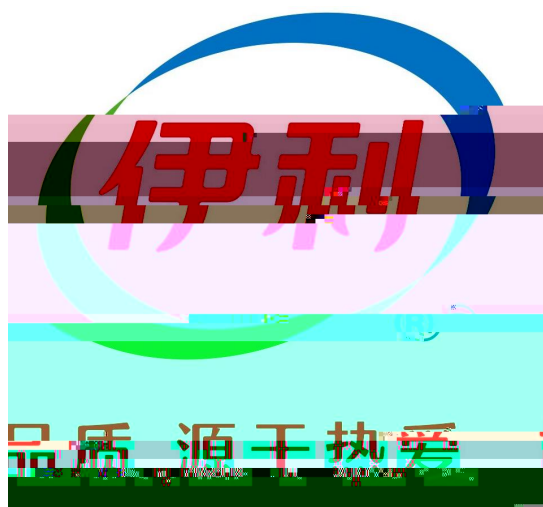
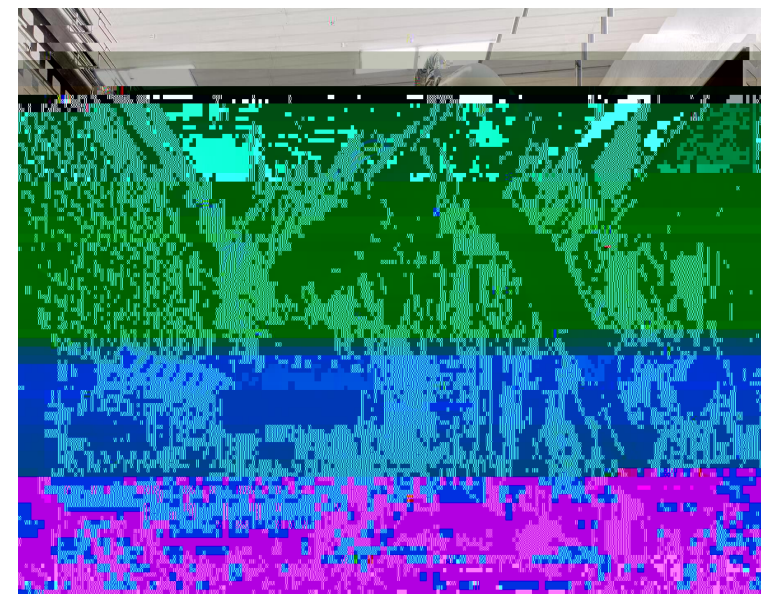
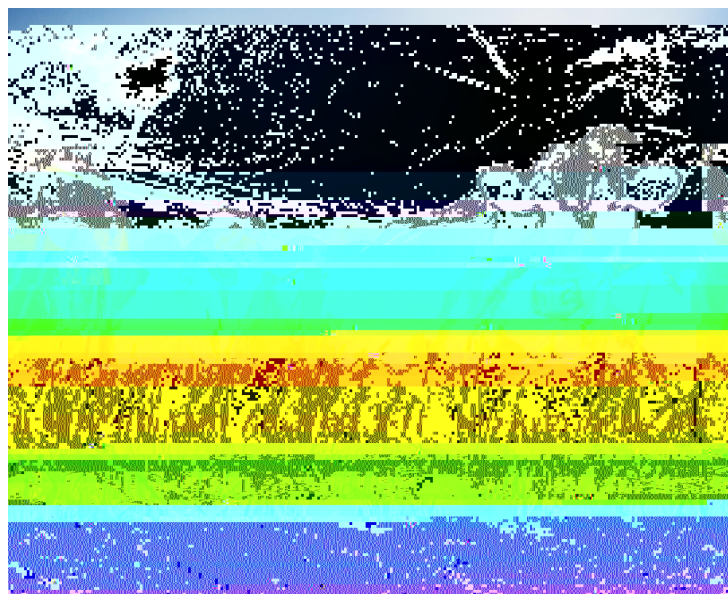




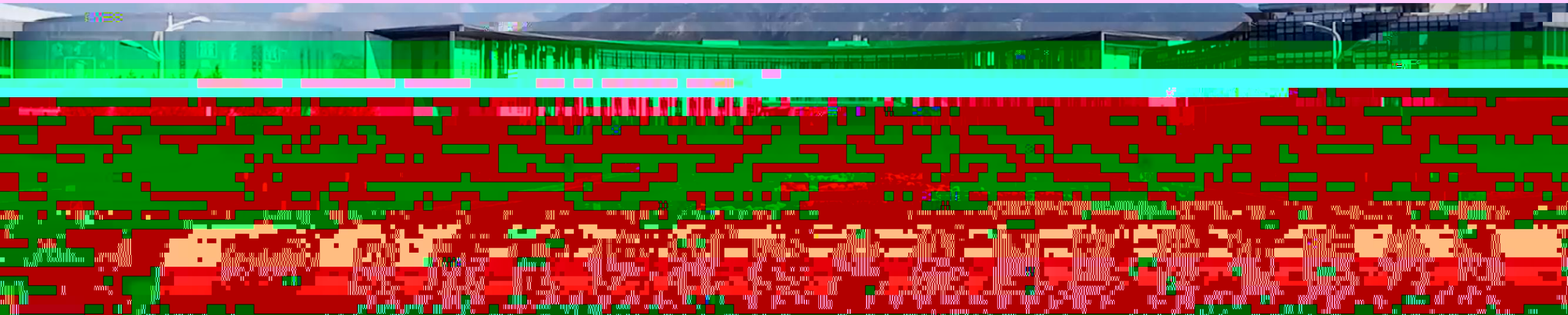
This material is provided by the Inner Mongolia Yili Industrial Group Co., Ltd. (the "Company"). This presentation is a simple description, which is for general reference only, not a complete version. Material involving industry, strategy, vision and other forward-looking statements is not substantive commitment to investors. Investors should be aware of investment risks. Should there be any inconsistencies between Chinese and English versions, the Chinese version shall prevail.



2 Financial Review

3 Corporate Culture

- Yili is China's largest dairy producer, offering the largest number of products. Yili has now put into place a network comprising a global resource system, a global innovation system and a global market system in regions where the dairy industry is well developed. These regions include Asia, Europe, the Americas, and Oceania. Yili has over 2,000 partners distributed in 39 countries across six continents. The company owns 15 R&D and innovation centers and 81 production bases, and its products are on the market in more than 60 countries and regions.
- With its exceptional product quality, leading service capabilities and comprehensive capacity for sustainable development, Yili is well-respected and received among global event organizers, national and local governments and the public. Yili was selected to serve as the exclusive supplier of dairy products and services at major international events, including the Beijing 2008 Olympic Games, the Expo 2010 Shanghai China, the G20 2016 China, the 2019 7th CISM Military World Games, the Beijing 2022 Winter Olympic Games, and the Hangzhou 2023 Asia Games. Yili has also become a partner of the World Economic Forum, the Boao Forum for Asia, and the World Internet Conference.





1 About Yili

3 Corporate Culture



品质, 源于热爱

Revenue

29,125

28,631

-1.7%

89,039

90

2020 Q1



品质, 源于热爱

	57,524	65.5%	54,939	61.3%	-4.5%
	21,330	24.3%	24,261	27.1%	13.7%
	8,344	9.5%	9,428	10.5%	13.0%
	591	0.7%	976	1.1%	65.1%
		100.00%		100.0%	



品质, 源于热爱

Unit: million RMB

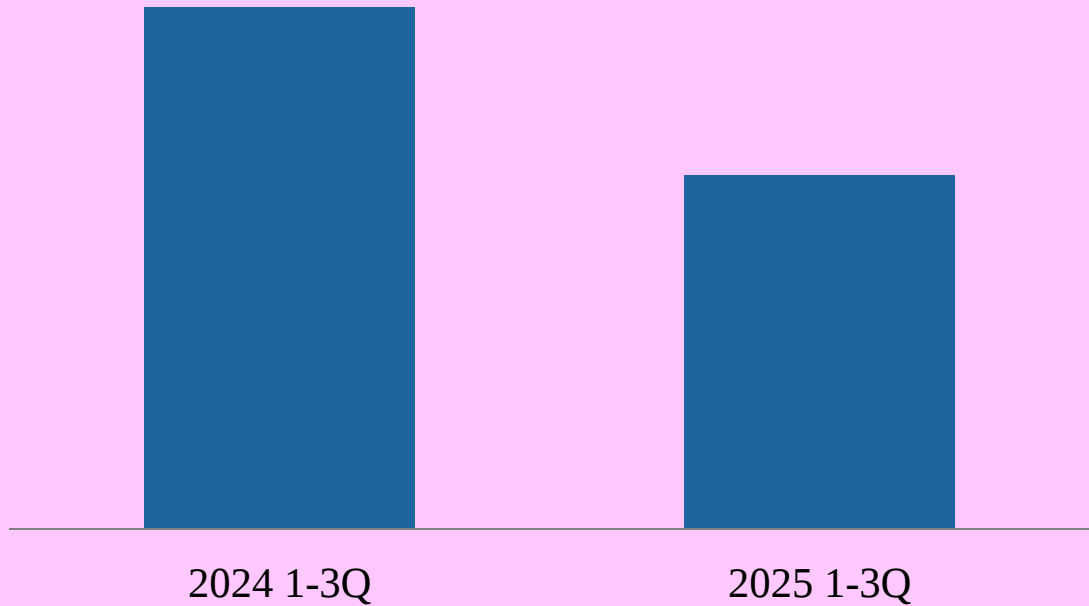


QMM

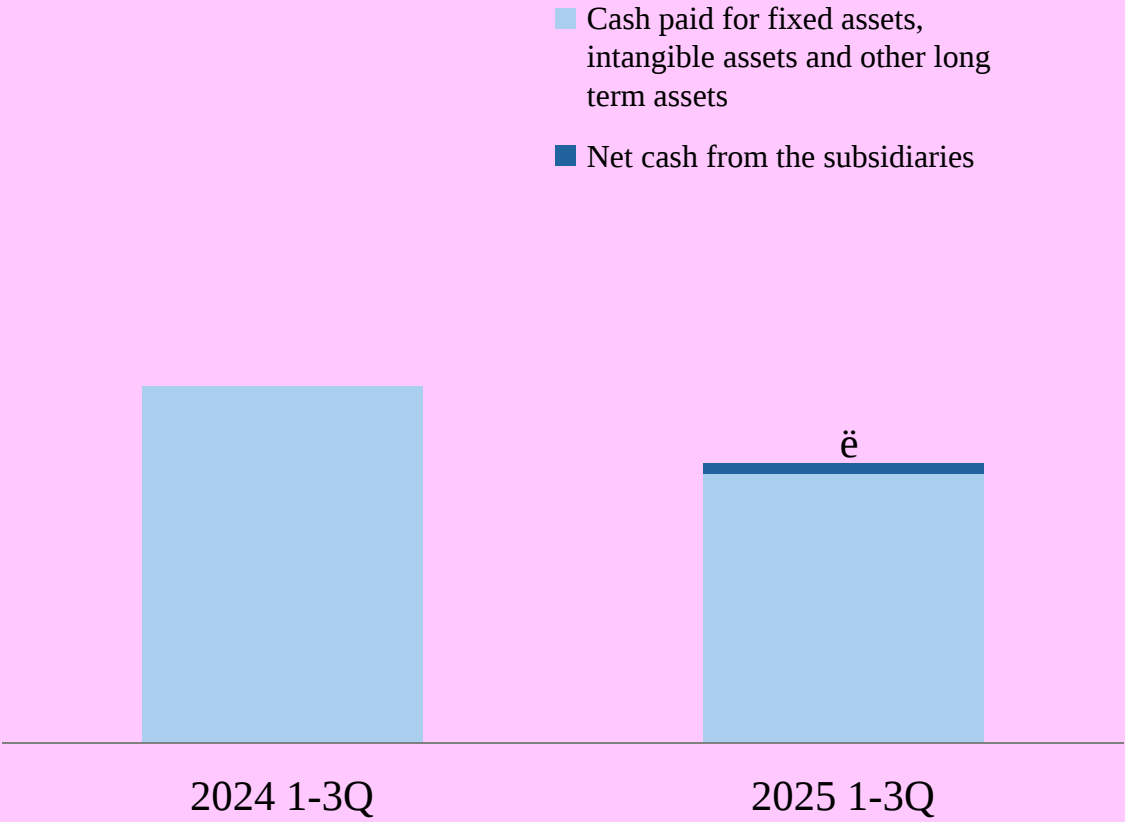
Notes



Unit: million RMB



Unit: million RMB





1 About Yili

2 Financial Review





“Yili” means the best quality



Excellence Accountability Innovation

Win-win Respect



Be the most trusted global healthy food provider



Ownership
mindset

Strong sense of
responsibility

Powerful execution
capability

